

HOSPITALITY

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SPORTS & EVENTS HOSPITALITY

From tailored **event hospitality packages** to hospitality suite leases to showcase your brand. 72% of VIP guests generate business through the networks in these **hospitality areas**.

SAIL sports & **events Hospitality** is more than just a seat at a sports or **lifestyle event** ... it's your access to experience entertainment and networking. Whether you seek to build new relationships or nurture current clients to staff incentives. From **event-specific hospitality** experience packages to your own **leased hospitality suite**, fully managed by SAIL, allowing you to focus on the business at hand. **SAIL hospitality** has it all.

Take advantage of this unique experience by hosting your business network in a world class environment. broadcasts and events streaming vastly boost your **brand's target audience** reach.

- > IN360° HOSPITALITY SOLUTIONS AND EXPERIENCES
- > HOSPITALITY SUITE LEASE
- > HOSPITALITY SUITE MANAGEMENT

WHAT WE DO

Hospitality is more than just a seat at an event or sporting match... it's your access to networking. From building new relationships to nurturing current clients and incentivising your employees. 72% of VIP guests generate business through the networks in the hospitality areas. Take advantage of this unique experience by entertaining your business network in a world class environment.

HOSPITALITY SOLUTIONS

We have the capability to tailor make a full hospitality solution or experience to suit your requirements. Our services include, but are not limited to:

- Management of your invitees
- Suite procurement
- Catering and bar activation
- Personalised staffing for your suite
- Transfers to and from a stadium
- Gifting
- Pre and post activities

LEASE A SUITE

An exclusive suite for 24 to 31 people is your very own meeting or networking venue in one of our prestigious stadiums. You and your guests can enjoy an open view of the pitch from your suite's glass window, with a door leading straight to your balcony seating. You can custom design your suite into an area which best showcases your brand. Remember, your suite can be used outside of event days for meetings and so much more.

OUR STADIUMS

Our stadiums include:

LOFTUS VERSFELD



FNB STADIUM



ORLDANDO STDIUM



DOBSONVILLE STADIUM



SUITE MANAGEMENT

We realise and acknowledge that managing your suite is important to your business. Being specialists in this field, SAIL would like to offer you a “one-stop-shop” solution regarding managing your suite. This means you will have one dedicated person to work through, who will coordinate and manage all logistics for your suite. This streamlines the process for you and will allow you to focus on the important elements of your business. As part of the Suite Management Solution, SAIL will:

- Order your tickets
- Send you your menu choices
- Order your beverages
- Order and manage your event staff on the day
 - Hostess
 - Waiter
 - Barmen
- Collect your tickets from the stadium and deliver them to your offices
- Package your tickets in the VIP format, with aide memoirs and directions
- Open and close your suite whenever required for suppliers and clients